



ANNUAL REPORT FY2025

JULY 1, 2024 - JUNE 30, 2025

54165 Audubon Drive Sandstone, MN 55072 OspreyWilds.org 320-245-2648

TABLE OF CONTENTS

| ABOUT US | 4-5 |
|-----------------------------|-------|
| PROGRAMS | 6 |
| K-12 ENVIRONMENTAL LEARNING | 6 |
| WILDLIFE OUTREACH | 6 |
| SCHOLARSHIPS | 7 |
| OTHER PROGRAMMING | 7 |
| CHARTER SCHOOL DIVISION | 8 |
| OPERATIONS IMPROVEMENTS | 9 |
| STAFF & GOVERNING BOARD | 10 |
| FINANCIAL SUMMARY | 11 |
| OUR DONORS | 12-18 |

LETTER FROM THE BOARD PRESIDENT AND EXECUTIVE DIRECTOR

Dear Friends,

Huge milestones was the theme for the 2024-25 fiscal year for Osprey Wilds, with many big wins! Now, when a bus full of 6th graders enters our campus, they'll look out over our prairie to see three acres of solar arrays that began production in October of 2024.

This 716 kW solar farm generates three times the electricity that our campus uses, with the surplus sent back to the grid for use by our neighbors. It's a testament to our organizational values, and our fiscal responsibility.

Aside from clean energy wins, Osprey Wilds also won big at the legislative level last spring, to the point that Osprey Wilds has never been better positioned to make the outdoors accessible to Minnesota K-12 students!

Recently passed state legislation means that K-12 students now attending Osprey Wilds can be supported by tuition scholarships, transportation support, and teacher stipends covered through a \$3.992 million LCCMR grant that is shared among Minnesota's five outdoor schools over the next three years. Funding for this project was provided by the Minnesota Environment and Natural Resources Trust Fund as recommended by the Legislative-Citizen Commission on Minnesota Resources (LCCMR).

Even more exciting for the long-term future of K-12 outdoor education is the historic and bipartisan passage of the Outdoor School For All Minnesota bill. In June 2024, Minnesota became only the fourth state in the nation to pass this legislation. This grant program, administered by the Minnesota DNR, provides funding for overnight outdoor school programs for grades 4 through 12 at accredited outdoor schools in Minnesota, of which Osprey Wilds is one of five.

Looking to the future and working with an architecture firm, we also developed a Campus Master Plan to guide us in the future development of our campus. We look forward implementing these ideas to better provide exceptional programs to you and K-12 students.

The support from individuals like you has made all that we accomplished last year possible. You support our operations, our staff and our programs and allow us to keep delivering better on our mission. We are heartened by our successes and our support, and we hope you feel a sense of pride in being part of an organization making a real difference in the lives of so many individuals and for the environment.

With Gratitude.



Steve McNeill President, Board of Directors



Bryan Wood Executive Director

OSPREY ANNUAL REPORT - FY25 WILDS

ABOUT US

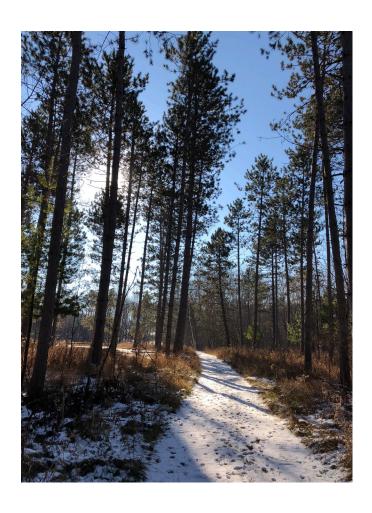
Osprey Wilds Environmental Learning Center is a 501(c)(3) public charity, outdoor school, and conference & retreat center located on Grindstone Lake in Sandstone, Minnesota.

MISSION

To instill a connection and commitment to the environment in people of all communities through experiential learning

VISION

A healthy planet where all people live in balance with the Earth



CORE VALUES

Healthy Relationships – We demonstrate respect, care and passion for the earth, all people and all living things, recognizing our interconnectedness with each other and the natural world.

Equity – We actively incorporate the lenses of equity and representation in our education, environmentalism, and leadership.

Action – We practice and encourage informed, intentional living that helps restore and maintain healthy ecosystems.

Life-long Learning – We promote life-long learning through positive shared experiences with the natural world.

The initial letters of our core values form the acronym HEAL, a reminder that demonstrating these values can result in healing for ourselves, others, and the planet.

EQUITY STATEMENT

Osprey Wilds actively incorporates the lenses of equity and representation in our education, environmentalism and leadership. We do this by dismantling and re-designing processes and systems to be accessible to and welcoming of all people; creating programs and services in collaboration with diverse communities; and valuing those who work with and for us.



LAND ACKNOWLEDGMENT

Osprey Wilds acknowledges that our property sits upon the ancestral and traditional homelands of Indigenous people, most recently the Ojibwe, whose land was seized by the United States government by the Treaty of 1837 and colonized by European settlers. The Ojibwe continue to reside throughout East Central Minnesota and have a sovereign infrastructure of schools, roads, health care, services, housing, and more. From their ancestors to current day, the Ojibwe are committed to protecting and preserving natural resources. Osprey Wilds shares this commitment and works to ensure responsible care and attention through developing an understanding, ethics, and responsibility regarding the environment through formal and informal teaching that links nature and humans. While land acknowledgment does not deliver justice for the loss of the land and the damage done to people and cultures, Osprey Wilds will continue to deepen our knowledge and relationships, enriching practices that respect and honor the past, present, and future of the region's Indigenous communities.

PROGRAMS

Educational programs are the heartbeat of Osprey Wilds and how we fulfill our mission. During the past fiscal year, we reached thousands of K-12 students, college students, families, and adults through our wide-ranging, accessible programs. Each participant that visits Osprey Wilds experiences something unique to them in nature, and carries that with them when they leave.

As an accredited K-12 school, our outdoor school programs provide important, hands-on experiences for today's youth, immersing them in the outdoors for multiple days at a time and opening their eyes to the beauty and the joy that can be found outdoors. Now more than ever, these outdoor experiences are critical for K-12 students.

While K-12 schools are our largest single audience, our programs offer something for all ages and communities, offering life-long learning opportunities for anyone interested. Last year, we impacted thousands of minds and hearts thanks to your support. We hope you enjoy reviewing the expansive reach our programs had last year. Together, look what we achieved!

K-12 PROGRAMS

50

ATTENDING SCHOOLS

2,375

STUDENTS

Students across Minnesota, and out of state, visited our campus for one-day or multi-day field trips. **We had six new schools this year.**

Our K-12 on-site programming includes overnight and day visitors from schools and community groups that visit Osprey Wilds.



94

DAY CAMPERS 27

RESIDENTIAL CAMPERS

Our **summer camps** run for six weeks and include more K-12 environmental programming. Families can choose between residential or day camp options.



WILDLIFE OUTREACH

Our Wildlife Outreach programs bring wildlife education to students and adults. These off-site events allow our naturalists and wildlife coordinator to engage audiences using our Educational Animal Ambassadors.



945

OUTREACH LEARNERS 4

WILDLIFE OUTREACH PROGRAMS

OTHER PROGRAMMING

Our work spans many categories and groups. Learn more about our diverse portfolio of learners and program categories below.

COLLEGE

We work with higher education institutions to offer college credit courses throughout the year, including a January interim course and Hamline University graduate classes.



165 **LEARNERS**

COMMUNITY

Our community programs are open to all, and include our Dinner at the Lake series, WILD Workshops, Maple Syrup Day, community meals, and volunteer weekends.



341 **LEARNERS**

ADULTS

We provide many learning opportunities for adults of all ages, including Women's Wellness Weekend, Road Scholar programs, and NAI Certified Interpretive Guide Workshops.



351 **LEARNERS**

FAMILY

Our family programming brings generations together through the outdoors, and includes Winter Family Weekend and Road Scholar Intergenerational events.



LEARNERS

SCHOLARSHIPS

Osprey Wilds offers scholarships to assist students, schools, and people of all ages to visit our campus and participate in our programming.

3-DAY K-12 STUDENT VISIT COST BREAKDOWN

Cost per K-12 student: \$386.75

Amount charged per K-12 student:

\$185

Gap your donations help fund:

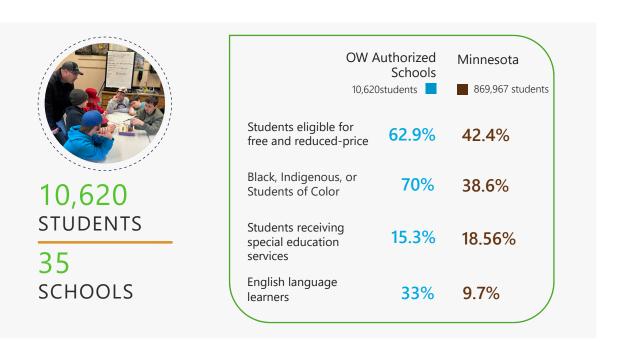
| SCHOLARSHIPS AWARDED | | |
|----------------------|-----------|--|
| K-12 SCHOOLS | \$171,215 | |
| COLLEGE COURSES | \$6,984 | |
| RESIDENTIAL CAMPS | \$13,775 | |
| DAY CAMPS | \$26,105 | |
| FAMILY CAMPS | \$7,875 | |
| ADULT PROGRAMS | \$3,123 | |

Total amount awarded in scholarships for all programming from July 1, 2024 - June 30, 2025

OSPREY ANNUAL REPORT - FY25

CHARTER SCHOOL DIVISION

In Fiscal Year 2025 (July 1, 2024-June 30, 2025), the Charter School Division (CSD) of Osprey Wilds Environmental Learning Center continued its work to make sure Minnesota students receive a high-quality education and learn about the environment. Osprey Wilds authorized 35 charter schools serving a wide range of communities across the state.



Throughout the year, Osprey Wilds completed in-depth reviews of every school's academics, finances, and governance. Ten schools went through the renewal process, which also included review of the school's environmental education and operational performance. Eight received new contracts, one merged with another Osprey Wilds school, and one closed.

Schools continued to recover academically from the pandemic. Staffing challenges (especially in special education) were still present but less common. Osprey Wilds supported schools' environmental education programs through EE Office Hours, one-on-one help with Environmental Literacy Plans, and by sharing professional development opportunities.

Financially, schools faced pressure as pandemic relief funds ended, federal priorities changed, and enrollment numbers shifted. Osprey Wilds provided technical support focused on budgeting, financial policies, and corrective action planning to help schools stay financially strong.

The Charter School Division also provided ongoing training and resources for school leaders and boards. Topics included new laws, required board training, and implementation of the READ Act. The Sounding Board newsletter offered guidance on good governance and communication, including how to keep families and communities informed.

Overall, FY25 was a year of stabilization and progress. Osprey Wilds strengthened its oversight of academics, environmental education, finances, and operations while deepening its support for school leadership and effective governance.

OPERATIONS IMPROVEMENTS

The operations team has accomplished a lot this year even with chronic unfilled positions on our team. See below for a series of highlights and improvements from the last fiscal year.

Produced 205 gallons of maple syrup - one of our top years! Joined the Adopt-A-Highway program by adopting the part of Fox Road adjacent to our property

Partnered with Lakes and Pine Community Action Council to host Oak 4, an AmeriCorps NCCC North Central Region team. They helped greatly with our maple syrup production

Added a gently used Ford Transit 15 passenger van to our fleet

Installed a new control monitoring system for our geo-thermal/ HVAC system in our Dining Hall and Crosby Lodge

Served over 150 free meals at our annual Turkey Feast To-Go

Volunteers painted the exterior of Lowry Lodge

> Completed our 716 kW Solar Prairie Garden project that will produce over 1 million kWh annually

Planted 4 pear trees and 10 apple trees at Trapp Farm Secured funding for another 30' X 72' high tunnel hoop house that will expand our production and extend our growing season at Trapp Farm



ANNUAL REPORT - FY25 — OSPREY WILDS 9

STAFF

ADMINISTRATIVE

Bryan Wood, Executive Director
Jill Rudolph, Operations Director
Jim DeYoung, Development Director
Ruth Emerson, Finance Administrator
Kaden Mettel, Marketing Specialist
Janette Nash, Front Desk/Receptionist
Jamie Delton, IT Coordinator

CHARTER SCHOOL DIVISION

Erin Anderson, Director of Charter School Authorizing

Emily Edstrom Moore, Authorizing Specialist – Academics

Ashley Estis, Authorizing Specialist, Charter School Leadership

Pat Hartman, Authorizing Specialist – School Sustainability

Addie Mazza, Authorizing Specialist, Technical Assistance

Jolene Palme, Finance & Compliance Analyst

EDUCATION

Jordan Zabel, Program Services Coordinator Regina Lobner, Wildlife Coordinator Stephanie Champ, K-12 Advancement Specialist Glenn Sayre, Wildlife Assistant

ENVIRONMENTAL EDUCATOR FELLOWS

Rellian de Graaf Sarah Montzka Vi Schafer Harper Wood

FACILITIES

Kimberly Johnson, Housekeeper Morgan Moris, Housekeeper Adrene Dorau, Housekeeper

FOOD SERVICE

Amy Smyser, Food Service Manager Sherri Ortman, Head Cook Danny Covey, Dishwasher Dave Chasson, Dishwasher

GOVERNING BOARD

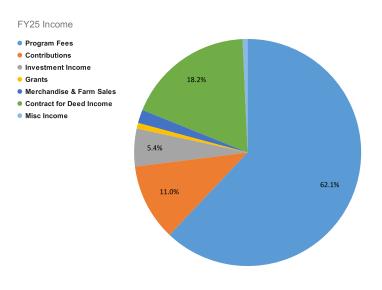
Don Arnosti Heidi Bringman Deb Curran Amy Daly, Vice President Angela Dawson Samba Fall Tammy Fleming, Secretary
Don Janes, Treasurer
Barbara Lindeke
Steven McNeill, President
Aiysha Mustapha
Bill Owens

Jessica Prenzlow-Morgan Brooke Roper Chris Steele Don Verbick Andre Xiong

Staff & Governing Board as of June 30, 2025

FINANCIAL SUMMARY

| INCOME | | |
|-------------|--------------|-------------|
| Р | ROGRAM FEES | \$1,709,017 |
| CC | NTRIBUTIONS | \$301,747 |
| INVESTI | MENT INCOME | \$147,918 |
| | GRANTS | \$22,203 |
| MERCHANDISE | & FARM SALES | \$52,641 |
| | MISC INCOME | \$19,868 |
| T | OTAL INCOME | \$2,753,837 |



| EXPENSE | |
|---------------------|-------------|
| PAYROLL | \$1,378,099 |
| PROGRAM SERVICES | \$1,148,083 |
| RESTRICTED EXPENSES | \$40,532 |
| LOAN/INTEREST | \$99,672 |
| TOTAL EXPENSE | \$2,666,387 |

| FY25 Expense | | |
|-----------------------------------------------------------------------------------------------------------|-------|-------|
| Payroll Program Services Restricted Expenses Loan/Interest | 3.7% | |
| | 43.1% | 51.7% |

| NET INCOME | \$87,450 |
|--------------|-----------|
| DEPRECIATION | \$209,637 |

Note: based on audited financials



OSPREY ANNUAL REPORT - FY25 WILDS

OUR DONORS

Your generous gifts touched the lives of more than 13,000 children and adults in 2024-2025! Nearly 350 of you made gifts totaling more \$322,600, powering our array of outdoor learning programs, meeting special needs for campus maintenance and improvements, and bolstering Osprey Wilds' financial strength for the future.

The bulk of that total, about \$210,500, went toward program costs for our K-12 outdoor school visits, summer camps, wildlife outreach, adult, family, and community programs. Gifts designated for other purposes included \$15,650 for scholarships and more than \$55,000 for a variety of campus needs and initiatives, most notably a replacement bridge over Windmill Creek, a 16-acre native grassland restoration project, the purchase of kitchen equipment and a commercial washer and dryer, and construction of a second hoop house at Trapp Farm.

This year's total also included a gift, \$35,600, from the estate of Donald H. Nelson, a Rochester orthodontist, investor, and landowner who left millions to a score of organizations and institutions that reflected his vision for environmental preservation and education. This follows the initial distribution of \$330,000 we received after Dr. Nelson's passing in 2023; together these gifts constitute the largest cash bequest ever given to Osprey Wilds and a tremendous boost to our endowment fund, which grows to help meet future needs, while providing annual income for operations and special projects.

In addition to contributions received this fiscal year, we also saw a gift made in 2021 come to fruition. When the Blacklock Nature Sanctuary donated their 400-acre property and financial assets to Osprey Wilds in 2021, included in that was a contract for deed on a property on the North Shore. Payments from the contract have bolstered Osprey Wilds' revenue stream since the transfer, and in December 2024 we received a final balloon payment of \$500,000.

Giving in 2024-2025 demonstrated the full range of ways that you support Osprey Wilds financially—from the faithful contributions of the monthly Sustainer or the annual supporter, to the once-in-a-lifetime gift of property, to the bequest left as a legacy of a life committed to environmental care.

Wherever you are in that continuum, we value your partnership. You are foundational to our continued success in helping thousands of people of all ages make meaningful connections with the natural world and grow in their commitment to its preservation. You are making a very real difference!



\$10,000 +

Shirley Baxter

Donald H. Nelson Trust

Patricia Hapke **Donald Janes**

Linda Marcotte

Richard & Joan Newmark

Gail & Chris Steele

Marilyn Thompson

Caroline Vernon

\$2,500-\$9,999

Darlene & Lockwood Carlson

East Central Energy

Ecolab

Ellison Family Charitable Gift Fund

Anna Gerenday

Richard & Constance Glattly

Karl Gutknecht & Susan Hunt

Gretchen Koehler

Judith Loescher

Steve & Susan McNeill

Members Cooperative CU

Renee Potts Lane Family Fund

Robert S. Hunter Charitable Fund

Roy & Margaret Sebald

John & Lynn Stevens

Don & Mary Verbick

Debra & John Zyla

\$1,000-\$2,499

Irene Andersen

Gordon Andersson

Don & Meg Arnosti

Gary & Nancy Blasberg

Boker's Inc.

Peter Carlson

John & Barbara Cloues

David Cross

Debra & Mike Curran

Larry & Nancy Dolphin

Barbara Dunn

Sid Ferguson

Tammy Fleming

Wayne & Anna Johnson

Alex Johnston

Charles Lea

Don & Roxanne Maiers*

Soltek

Barbara Mauzy

Walter & Clara Ueland McCarthy

Judy McConnell

Stan & Susanne Meyer

Steven Mizuno

Mora Traveling Baseball Assn

North Risk Partners

Jim & Wilda Obey Jessica Olen

Diane & Darryl Sannes

Tom & Joan Tallman

Frank Voigt

Charles & Catherine VonRueden

David & Pearl Wright

\$500-\$999

Paige Anderson*

Jim & Nancy Azarski

Donna Becker

Susan & Mark Behrends

Berchin's A&W Restaurant

Judith Brumfield*

Amy Daly*

Brian & Alena DeYoung*

Jim & Sue DeYoung*

Samba Fall

Bill Foss

Lois Gernbacher

Michael & Teresa Hejny*

Julie & Brian Holly

Kendall-Milton Charitable Trust

Roger Knudson

Lois Kunze

Barbara Lindeke

Becky Lourey*

Tom & Phyllis Mahan

William & Candace Marx

Deborah & Ronald McCabe

Dennis & Margaret Meyer

Carol Mizuno

*Osprey Wilds Sustainer

13

OSPREY ANNUAL REPORT - FY25 WILDS

\$500-\$999 Cont.

Jean Nelson Lois Norrgard*

Northern Pine Riders Snowmobile

Club

Northview Bank

Bill & Sheila Owens

Patricia Rainer* Ashley Roemhild*

Michelle Rozales

St. Paul & MN Foundation Schmidt Law + Consulting

Craig Stowell

Thrivent Financial for Lutherans

Elaine Thrune

U.S. Bank Charities Aid Fdn Zakelj Watkins Household

\$250-\$499

Erin Anderson*

Tami & David Greenberg Bauers

Mary Beck*

Bill & Beth Blank

Loren & Rosemary Brabec*

Heidi Bringman

Marcia Cheeseman

Robert & Rorie Chinnock

Mike Clark

Daniel & Jeanne Doty

Elaine Duvall*

Rodney & Sue Foss

Nancy Gongoll

Daniel Green

Steve & Alice Gruber*

Nancy Haugen

Wesley Haut

Sonja & Joe Hendrickson*

Craig & Yvette Hewitt

Thomas Houle

Dee & Greg Koivisto*

Jane & Randy Koza

Candace Kyte

Karen Larson

Kristen & James Lindberg

Margaret Lindstrom*

Matt & Maddy Masucci*

David Nelson*

Jeanne Norrgard*

Polaris

Elizabeth Pomper*

Jessica Prenzlow-Morgan

Diana Rankin*

Jill Rudolph*

Deb & Rick Scheil

Timothy Whitfeld*

Mary Wickstrom

Bryan Wood*

Neal Young

Jordan & Alissa Zabel

\$100-\$249

Michael & Laurie Fischer

Rick Fletcher

Barbara Franklin

Monte Gomke

Anna May Goyette

Hanley Skinner Household*

Marianne* Hauert

Annie & Oliver Heinv*

John & Linda Hickman

Barb & John Holm

Bob & Judy Horn

Charles & Nancy Huber

Paulette Huddle*

Amy Kersey

*Osprey Wilds Sustainer

WILDS

Jane & Brian Kise

Sherri & Daniel Leverty

Mark Lex

Mike Link

Paul Lyons

Carol Mansfield

Nina Manzi

Howard & Lynne Markus

Wendy Marty

Laureen & Kevin McCalib

Chester & Miriam Meyers

Moench Family

Gary & Patty Mondale Charles & Diana Moore Gwen & Mason Myers Terry & Robert Nelson

Karen Nielsen

Jean & Joanne Oliphant

Laureen Overway

Janis & James Parkman

JoAnn & George Perdrizet

Pfaller Wolforth Household

William & Naomi Pomper

Christine Pudney* Julianne Ratliff*

Erik Rigelhof*

Joel & Gail Roberts

Theron (Terry) Salmela

\$100-\$249 Cont.

Eric & Jacqulyn Saunders

Amber Sausen

Eileen Schantz-Hansen

Kenneth Schirmuhly

Kevin & Christine Schneider

Darlene & Glen Scott

Carolyn Serrano

Jim & Mary Kay Sloan

Steve Smith

Sophia Strandberg

Stephen Sundquist

Ingrid Swanson

Barry Tedlund Diane Tessari Veronica Tingle

Tom Torborg*



\$5-\$99

Ross Anderson

Jeffrey Apland

Helen Balcome

Cindy Bean

Richard Bialek

Boeing

Mark Brigham*

Pat Cleveland

George & Mary Crambes

Kate Crowley

Dakota County Library

Adam De Leeuw

Alanna Dore

David Eagan

Kenneth Edstrom

Enbridge

Edward Evans

Barb Evers

Christa Fangmeier

Shari Flesness

Zach Garman

Carly Gelderman*

*Osprey Wilds Sustainer

Gornick-Patton Household

Julie Greenberg

Bob & Marce Hemming

Ruth Hiland

Shirley Howell

Richard & Lynn Huebsch

Rob Jarvias

Al & Lyn Johnson

Paul Johnson

Teresa Kempenich

Scott Kluegel

Louise Kneeland

Josette Koets Dee Kotaska

Barbara Krig*

Steve Kuchera

Sabrina Lau

Louise Letnes

Elsie Lundorff

Savannah Maiers

Laverne Mans

Jeanne Markell

Steven & Laura McCaughan

Emily McNeil

Craig & Laurie Meyer

Nadine Meyer

Don & Elisa Mill

Jenna Moon

Neumann Penny Household

Mary & Dan Nicklay

Kate Nicoletti

Dale Nordquist

Anne Odberg

John & Yvette Oldendorf

Gayla & Dennis Olson

Margaret & Larry Peitersen

Amy Peterson Brookman

Justin Peterson

Cheryl Ramette

Richard Hamilton Smith

Photography

Donna Rogers

Katherine Salverda

Beverly Schleper

OSPREY WILDS

\$5-\$99 Cont.

Karl Smith Jared VanSpeybroeck

Gerald Stark Jane Wachutka

Gale Toensing Pete & Pat Webster

Nancy Jo Tubbs Wells Fargo Foundation

Turner Rodine Household James Willenbring

Gary & Bonnie Van Erp Barb & Carl Wojahn

Sue & Don VanGorden Douglas & Kathy Wood



In Memory of

Katherine Bade Hope H. Lea

Mary Clark Lawrence & Mary Mans
Chris Crutchfield Ray & Sylvia Marcotte

Chris Crutchfield Ray & Sylvia Marcotte
Matthew Green Stanley Meyer

George Knuteson Fred Nyline

Paul Larson Wesley "Burt" Sundquist

Jerry Wagner Joe White

Carl Johan Wiberg Ernie Willenbring

In Honor of

Don & Meg Arnosti

Betty Crosby

Lee & Dorothy Dybvig

Elaine

Regina Lobner

Steve & Sue McNeil

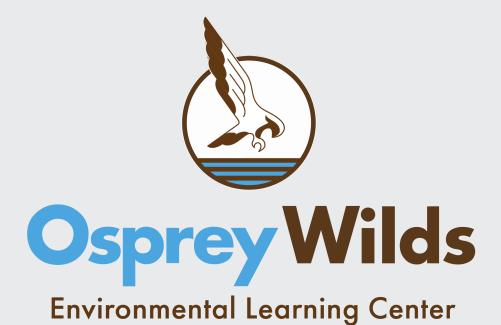
Jessica Prenzlow-Morgan

Staff, Directors & Volunteers

Wesley "Burt" Sundquist

Emma Tingle

We make every effort to ensure the accuracy of this list. If you notice any errors, please accept our apologies and contact us with the needed corrections at 320-245-7791 or development@ospreywilds.org.





Platinum Transparency 2025

Candid.

54165 Audubon Drive Sandstone, MN 55072 OspreyWilds.org 320-245-2648