

ANNUAL REPORT

FY2021

July 1, 2020 - June 30, 2021



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A Year Unlike Any Other

A letter from our Executive Director

hope this message finds you and your family in good health. Since the publication of last year's Annual Report, we've experienced an entire fiscal year (July 1, 2020 – June 30, 2021) of the effects of COVID-19 at Osprey Wilds, and they have been overwhelming. We saw our program revenue drop by over 90% from pre-pandemic levels, a truly astonishing loss of income that had far-reaching impacts on our organization. Staff dealt with severely reduced hours, expenses were slashed and programs were shuttered. We hosted fewer than 100 K-12 students for residential learning, where normally we host over 4,000 children in an academic year. It was a quiet campus...much too quiet.

Fortunately, though, other sources of revenue helped fill the gaps, including various federal programs and donors like you who stepped up and provided critically needed financial support. Because of the steps we took, special COVID-19 relief funds, and your generosity, we were able to complete our last fiscal year on solid financial footing. We are certainly not out of the woods yet, though, as the impacts of COVID-19 continue to linger on with decreased K-12 school and program enrollments.

We are taking all the steps we can to provide a safe learning environment: all of our instructors are vaccinated, the highest-rated air filters available are in all of our buildings, we've enhanced cleaning procedures, installed sneeze guards on our food line, implemented other PPE measures, and continue to follow the most up-to-date CDC and MN Department of Health recommendations. We will continue to remain vigilant and respond to changing conditions and recommendations to ensure we can offer programs and host groups as responsibly as possible. Your safety and health are our first priority.

This was a year unlike any other, but thanks to your support and our innovative, adaptable and committed staff, we are still here, and have been able to make some remarkable advancements and improvements to our campus that you can read about and see in the following pages. Even though you likely weren't able to spend much time at Osprey Wilds last year, we were still working to deliver our mission and make a difference in people's lives and for the environment. I'm very proud that we have kept our team intact throughout this period, as we decided early on not to lay off any staff. This allowed us to create new in-person and virtual programs, finding new ways to reach children, families and adults. Some of these programs will live on after the pandemic. I hope you enjoy reading about our successes and what we accomplished together in the following pages. Thank you so very much for your continued support. We would not be here without you. Wishing you good health and hope to see you on campus soon.

In Gratitude,

Bryan Wood

Executive Director

Sage Whool

ABOUT US

Osprey Wilds Environmental Learning Center is a private, nonprofit 501(c)(3) residential environmental learning center and conference and retreat facility on Grindstone Lake in Sandstone, Minnesota.

MISSION

To instill a connection and commitment to the environment in people of all communities through experiential learning

VALUES

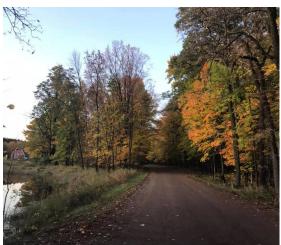
A healthy planet where all people live in balance with the Earth

OUR CORE VALUES

- We demonstrate respect, care and passion for the earth, all people and all living things.
- We strive for excellence in everything we do through integrity, open communication and teamwork.
- We value, engage and appreciate individuals for their unique contributions.
- We believe in life-long learning through positive shared experiences with the natural world.
- We encourage others to recognize their interconnectedness with the earth through their actions.

LEARN MORE ONLINEOspreyWilds.org









PROGRAMS

They say necessity is the mother of invention. That certainly was true for Osprey Wilds and our education programs last fiscal year. When the pandemic began, no longer could we offer the same programs we previously had. Our highly creative and forward-looking staff began creating and offering a wide variety of new programs that reached existing participants in new ways, but more excitingly, connected with many new individuals - community members, K-12 students, families and adults. It was wonderful to see the new connections made through these programs. Even though we were not able to offer most of our regular programs, our staff set about making sure we had many options for people to engage with us and stay connected to the environment.



K-12 PROGRAMS

1955 Virtual

This includes virtual camps, webinars, and programs offered by Osprey Wilds and Osprey Wilds Charter School Division.



Our K-12 on-site programming includes overnight and day visitors from schools and community groups that visited Osprey Wilds in Sandstone, MN.

Attending

Students across Minnesota, and out of state, visited our campus for one-day or multiday field trips. We had two new schools this year.

Awarded in

Scholarships

Osprey Wilds offers scholarships to assist students and schools to visit our campus and participate in our outreach events. Scholarship recipient: Cloquet Area Alternative Education Program

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WILDLIFE PROGRAMS

305

_earners

07Programs

Our Wildlife Outreach programs bring nature and wildlife to students and adults. These programs were offered in-person and virtually.



CHARTER SCHOOL DIVISION

9266

Students

34 Schools Osprey Wilds Charter School Division conducts oversight and evaluation of all schools authorized by Osprey Wilds throughout the state.



| OW Authorized Schools (2020-21) | Minnesota (2020-21) |
|---|---|
| 9,266 students (34 schools) | 872,083 students |
| 63.6 % students eligible for Free or Reduced Price Meal Programs | 32.2 % students eligible for Free or Reduced Price Meal Programs |
| 65.1 % American Indian or students of color | 36.3 % American Indian or students of color |
| 15.9 % Special education students | 16.7 % Special education students |
| 25.4 % English language learners | 8.4 % English language learners |





COMMUNITY PROGRAMS

1379
Participants

Our community programs include Picnic Pick Ups, Dinner at the Lake, Thanksgiving Feast, Maple Syrup Days, Creatures of the Night Hike, Harvest Festival, Nature Egg Hunt, Fundraisers, Hiking, Snowshoeing, Cross-Country Skiing, and High Ropes Community Days, and more!



ADULT PROGRAMS

209

Life-long learning is one of our core values. Our adult programs included Virtual Book Club, Wednesday Webinars, Outdoor Skills Weekend, and Nature Journaling Seminars.



COLLEGE PROGRAMS

68Students

We worked with Hamline University to offer eight graduate-level field courses throughout the year.



FAMILY PROGRAMS

16
Family
Learners

Our family programming offers our guests a great way to learn and enjoy the outdoors together. Our family program included Winter Family Weekend.



FACILITIES & LAND IMPROVEMENTS:

One of the silver linings to the pandemic and a quieter campus was that it allowed us to have access to buildings that are normally bustling with participants and activity. This allowed our staff, volunteers and contractors to complete several upgrades, improvements and additions to our campus over the last fiscal year. Many of these were funded through generous donors like yourself. Thanks to your support, we were able to make the following progress:

NEW MAINTENANCE FACILITY:

- · Completed exterior framing & construction
- · Insulated ceiling
- · Poured cement foundation and apron
- · Finished interior walls

TRAPP FARM:

- Constructed 30' x 72' hoop house
- · Constructed well house
- Timber harvest on hardwood forest for future silvopasture
- Completed livestock fencing consisting of 1,300 fence posts and miles of woven and electric wiring and access gates
- · Added access road
- · Constructed washstand
- Began first year of vegetable production in hoop house and outside fields and started serving farm produce in our Dining Hall!

CROSBY LODGE:

- · Re-tiled all remaining dorm rooms
- Installed locally hand-crafted countertops to all bathroom sinks

SCHWYZER LODGE:

- Addressed long-standing water seepage issues in basement through new troughs
- Installed energy-efficient on-demand water heater

STAFF HOUSE:

- Installed 97% efficient furnace
- Installed two energy-efficient on-demand water heaters

STEELE FAMILY WETLANDS CABIN:

- Replaced roof
- · Added cinderblocks to foundation
- Began exterior restoration

GROUNDS:

- Added Class V gravel to old root cellar to expand parking area
- Improved efficiency of maple syrup operation

STAFF

ADMINISTRATIVE

Bryan Wood, Executive Director

Jill Rudolph, Operations Director

Jim De Young, Development Director

Jolene Palme, Finance Manager

Janette Nash, Front Desk/Receptionist

Jamie Delton, IT Coordinator

Carly Gelderman, Marketing & Communications

Coordinator

CHARTER SCHOOL DIVISION

Erin Anderson, Director of Charter School Authorizing

Nalani McCutcheon, Associate Director of Charter School Authorizing

Emily Edstrom Moore, Authorizing Specialist – Academics

Alul Yesak, Compliance Clerk

Addie Washington, Administrative Assistant

EDUCATION

Nadine Meyer Education Director

Mary Dresser, Reservations Coordinator

Ashley Bozman, Fellowship Coordinator

Savannah Maiers, Wildlife Coordinator

ENVIRONMENTAL EDUCATOR FELLOWS

Lydia Berg

Claire Adams

Taryn Brandl

Devin Guilfoyle

Hannah Hernandez

Gwen Hughes

FACILITIES

Ty Johnson, Land & Buildings Manager Roberta Volk, Lead Housekeeper Morgan Moris, Housekeeper Steve Hanna, Groundskeeper

FOOD SERVICE

Amy Smyser, Food Service Manager Becky Fromm, Lead Cook Leslie Haupt, Cook

GOVERNING BOARD

Don Arnosti

Heidi Bringman

David Chasson

Chris Crutchfield

Deb Curran, President

Tammy Fleming

Don L. Janes

Kevin McCalib

Steven McNeill, Vice President

Richard Newmark, Secretary

Lois Norrgard

Bill Owens, Treasurer

Susan VanGorden

Don Verbick

FINANCIAL SUMMARY

| INCOME | |
|--------------------------|-------------|
| INVESTED | \$32,787 |
| INDIVIDUAL CONTRIBUTIONS | \$328,074 |
| GRANTS | \$75,872 |
| PROGRAM FEES | \$667,440 |
| MERCHANDISE SALES | \$14,721 |
| MISC INCOME | \$18,878 |
| PPP FORGIVENESS | \$198,664 |
| TOTAL INCOME | \$1,336,436 |

| EXPENSE | |
|---------------------|-------------|
| PAYROLL | \$588,032 |
| PROGRAM SERVICES | \$501,439 |
| RESTRICTED EXPENSES | \$165,630 |
| LOAN/INTEREST | \$8,636 |
| TOTAL EXPENSE | \$1,263,737 |

| NET INCOME | \$72,699 |
|--------------|-----------|
| DEPRECIATION | \$153,478 |

| COVID RELIEF FUNDS: | |
|----------------------------|-----------|
| PPP #2 | \$197,120 |
| PINE COUNTY CARES GRANTS | \$14,000 |
| SICK TIME CREDITS | \$377 |
| EMPLOYEE RETENTION CREDITS | \$163,553 |

OUR DONORS

As Bryan shared in his introduction to this report, the past year was unlike any before, as COVID-19 had far-reaching impacts on our programs and income. As he also noted, the support of our donors was critical to our success in a difficult year. In the midst of the pervasive gloom of the pandemic, the generosity of the Osprey Wilds community was a consistent ray of light. Again and again throughout the year, we were heartened as more than 400 donors made gifts, many increasing their previous contributions. Following are other highlights of the year:

- COVID-19 required a pivot for the annual fall fundraising event, as Bids for Kids was replaced by Osprey Wilds Virtual Benefit Weekend—a series of video presentations, an online auction, and giving opportunities. The three-day event surpassed the budgeted goal of \$26,500, raising \$28,301.
- Contributions and volunteer labor have covered nearly the entire cost of the construction of a new maintenance building, including \$42,900 given by anonymous donors this fiscal year, along with a bequest of more than \$50,000 from the estate of Kathleen Aust.
- Sustainer program membership grew by 30 percent; the contribution total increased by more than 80 percent.
- Nearly 350 donors made unrestricted gifts, supporting the program and operations of Osprey Wilds. Giving topped the \$175,000 budgeted for general contributions by nearly \$15,000.

In a year when program revenue dropped by more than 90 percent, we relied as never before on contributions. And, in a year when interaction with program participants was scarce, we treasured as never before our ongoing connection with supporters. Your partnership in the mission and work of Osprey Wilds is invaluable. Thank you!

Jim DeYoung
Development Director



\$10,000 +

Estate of Kathleen Aust Richard & Constance Glattly Donald L. Janes Alex Johnston

George & Marilyn Knuteson Richard & Joan Newmark Anne Smith

\$2,500-\$9,999

Baxter Family Foundation
Ellison Family Charitable Gift Fund
Richard & Carol Flint

Anna Gerenday

Don & Roxanne Maiers*

Steve & Susan McNeill*

Gail & Chris Steele Marilyn J Thompson

\$1,000-\$2,499

3M Foundation
Irene Andersen
Brett & Diane Arnold
Don & Meg Arnosti
Mary & John Bachhuber
Peggy & Marty Carlson
Debra & Mike Curran
Mary Dresser
Paul Egeland
Greystone Foundation
(Walt McCarthy & Clara Ueland)

Wayne & Anna Johnson
Kjolhaug Environmental
Barbara Mauzy & Frank Voigt
Mille Lacs Corporate Ventures
Minneapolis Audubon Society
Carol Mizuno
Jim & Wilda Obey
Bill & Sheri Owens
Renee Potts Lane
John & Lynn Stevens

Robert & Pat Tammen
Thrivent Financial
Sue & Don VanGorden
Don & Mary Verbick
Mary Ellen Vetter
Wells Fargo Foundation
Douglas & Kathy Wood
Della Young

\$500-\$999

Erin Anderson*
Paige Anderson*
Carol Arnosti
Tami Bauers
Susan & Mark Behrends
Berthiaume Baker Household
Harriett Crosby
Brian & Alena DeYoung*
Barbara Dunn
First United Methodist
Church of St. Cloud
Bill Foss
Michael & Linda Gallagher

Michael & Linda Gallaghei Connie Hart Craig & Yvette Hewitt Lisa & Paul Jeanetta
Jo Kendall
Joe & Deb Kubes
Lois Kunze
Brian Larson*
Charles & Hope Lea
Becky Lourey*
Tom & Phyllis Mahan
Deborah & Ronald McCabe
Laureen & Kevin McCalib
Nalani McCutcheon*
Elizabeth Moran
Lois Norrgard*
James & Donna Peter

Julie & Brian Holly

Martha & Robert Porter
Gene & Nancy Pugh*
Patricia Rainer*
Diane & Darryl Sannes
Timm Stoffel
Tamarack Habilitation
Technologies, Inc. (Carla Doering)
Marilyn & Lowell Ueland
United Health Group
Charles & Catherine VonRueden
Zakelj Watkins Household

Pine County Thunderin' Toms

^{*}Osprey Wilds Sustainers

\$250-\$499

AmazonSmile Foundation

David Arnosti

Jim & Nancy Azarski

Mary Beck*

Jaycie Benton*

Berchin's A&W Restaurant

Lisa Tracy Bethany
Bill & Beth Blank
Jones Katherine Borst
Judith Brumfield*

Pam Brumfield & Ron Iverson*

Sheri & Chris Camper Carey Wimmer Household

Peter Carlsen
Mike Clark
Chris Crutchfield
Patricia Cullen
Krista Currie*
Chase Davies

Dan & Laura Delinsky
Deluxe Corporation
Jim & Sue DeYoung*

Daniel & Jeanne Doty

Elaine Duvall* Rick Fletcher

Steve & Alice Gruber*
Dale E. Hammerschmidt
Patricia & Richard Hapke
Michael & Teresa Hejny*

Paulette Huddle* Elise & Lee Jamison

Jennifer Kern

Don & Marlyce Lee Kristen & James Lindberg

Lockwood & Darlene Carlson

Linda Marcotte

William & Candace Marx Matt & Maddy Masucci* Judy McConnell

James & Gretchen McCreary

Jill Mithun

Gary & Patty Mondale Pamela L Nelson*

Polaris

Elizabeth Pomper*
Julianne Ratliff*
Peter Rekow
Miles Sledd*
Dawn Stearns
Thomas Sween

Elaine & Stephen Thrune

John Verbick

Wendy & Seth Webster Larry & Mary Whitaker Timothy Whitfeld* Terry Wilton

\$100-\$249

Kathy & Mel Aanerud

Nancy Arnosti

Carol & Vaugh Asseltine

David Auchter

Jerry & Donna Bahls

Sara Bergen
Best Rentals, Inc.
William Beyer
Cathy Bjornoos*
Barbara Blechinger

Blom Lininger Household
Les & Sharon Boeckman

Thomas & Catherine Bottern

Loren & Rose Brabec Bill & Valerie Brass Peter Brezonik Heidi Bringman

Becky & Tony Bundschuh

Corrina Carter

John & Barbara Cloues

Raquel Counihan Kathleen Dedeyn

Larry & Nancy Dolphin

Nils Dybvig

East Central Energy Eric & Brenda Eaton Paul & Barry Ellinger

Clarissa & Craig Ellis-Prudhomme

David Engberg Ronald & Grace Falk Barbara Farm

Tim, Noreen & Francis Farrell

Sheldon Finver

Michael & Laurie Fischer
Scott & Lori Forstie
Rodney & Sue Foss
Monte Gomke
Margaret Gongoll
Anna May Goyette

John Graves & Peggy Thompsen

Charlie Greenman Keel Mason Grymes

Elizabeth Hamit

Anne Hanley & George Skinner

Craig Harich Wesley Haut

John & Linda Helland Bob & Marce Hemming Miriam & James Henrikson John & Linda Hickman

Ruth Hiland Jenny Hofer

Lisa & David Holcomb Barb & John Holm Charles & Nancy Huber Shaun G Jamison

Lois King

Jane & Brian Kise Spencer Knack Roger Knudson

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^{*}Osprey Wilds Sustainers

\$100-\$249 Cont.

Dee Kotaska Koza Family

Otis & Suzanne Kunert

Candace Kyte

Scott & Mary Lagaard

Judy Layzell*

Sharon & Antoni Lewandowski

Mark Lex

Nancy & Dennis Liebelt

Joan Lossing

LPL Financial Foundation

Julie Malecha Carol Mansfield Sylvia Marcotte Virgina E May

Sue & Tom McCarthy Kathy Messerich Elizabeth Montavon Moose Lake Brewery Gwen & Mason Myers

Tanja Nelson **Deb Newton**

Northern Pine Riders Snowmobile Club

Kandace Olson Manley E. Olson **Beverley Ornes**

Laureen Overway

Jason & Jolene Palme Camelle Parker

Carole J Pederson

JoAnn & George Perdrizet

Vivian Perry

Pfaller Wolforth Household William & Naomi Pomper Julie & Norm Riedeman

Carol Ries Kathy Rosenow

Charles & Carol Rowley

Michelle Rozales **Amber Sausen** Deb & Rick Scheil Fredericka Schlicker Katrina Schlicker

David & Sarah Schmidt Darlene & Glen Scott Roy & Margaret Sebald Walt Seibert

Michele Siebenaler Porter Erin Sindberg Robert & Elaine Smith Mick & Nancy Sommer

Southeast Auto Spire Credit Union

St. Croix River Association Robert & Barbara Stevens

Carly Sween

TE Connectivity Corporate

Diane Tessari **Thomson Reuters**

Tom & Kristine Torborg*

Christine & Ross Velure-Roholt

Marina Vork

Franklin & Michelene Wells

DW & TM White Sylvia Winkelman Bryan & Kat Wood* Debra & John Zyla

\$10-\$99

Catherine Ahlin-Halverson

Donna Anderson Ross Anderson Cheryl Austin William Baker Helen Balcme Maggie Bauer Joan Betts

Steven & Cynthia Betzler

Gary Blanchard Ashley Bozman Sue Breska **Bill Brooks**

Bill & Ann Bruins Sue Carlson Juliane Chapman Beverly & Carl Colby Jean Colby

Richard & Mary Crown

Joseph Curran Nick Curran

Cindy Dogan

Jim & Mary Daluge Blue Delliquanti

David & Lila Dingman

Mary Dombrowski Joel Dunnette David Eagan **Edward Evans** Chase Evertz Peter Fleming Barbara Franklin

Arthur Fry Toni Fulton Brian & Regina Garvey

Donna Gau-Jata Gwenn Gebhard Lynda Gradert Roger Green Julie Greenberg Victoria Harvey **Cheryl Hastings** Connie Haugen Leslie Haupt

Robert & Verneil Hede Holy Trinity 2nd Graders Richard & Lynn Huebsch

Char B. Husom

Rachel & June Husom

IBM

Jennifer Jensen

^{*}Osprey Wilds Sustainers

\$10-\$99 Cont.

David & Debbie Johnson

Phyllis Kahn
Penny Kern
Elizabeth King
Sharon Knowlton
Dee & Greg Koivisto

Erica Kordiak

Elijah & Erica Kovar

Gross Jeanene & Mark Krantz

Barbara Krig Steve Kuchera

Jeanette & Larry LaFontaine

Dennis Lapp

Karen & Paul Larson

Lyndsey Lever Frances Levings Susan Lewis Elsie Lundorff

Michael & Patricia Maher Phyllis & Allan Maiers

Laverne Mans Nina Manzi

Howard & Lynne Markus

Kathleen McKee

Patty & Raymond McQuiston

Craig & Laurie Meyer

Karen. Miller

Jeanine Montgomery

Jenna Moon

Dan Neff

Mary & Dan Nicklay Nathaniel Nordberg Benjamin Nordquist

Natalie North Joanne Novak

Jeanne Norrgard

John & Yvette Oldendorf Jean & Joanne Oliphant Steven & Lynda Olson

Chris Palmisano Carol Peterson

Valerie Ozaksut

Phoebe & Robert Pittman

Tim & Angie Presley Kendra Pyle-Kanaboshi

Alisa Reckinger Erik Rigelhof Kathleen Riley Don & Sue Rogers Amanda Roubinek Michael Russell*

Theron Salmela Kathryn Schoen Carolyn Serrano Brady Shelbourn Brenda Silkman Linda Slagter Betsy & Ed Souther Gerald Stark Allie Steffen

Lori & Joseph Steffen

Jessica Sterba
Shawn Sullivan
Sweeney Family
Danelle Sweeney
Leslie Talbot
Heather Teigen
Jennifer Tow
Nancy Jo Tubbs

Jennette Turner & Family

Mala Ugargol Don Uhlhorn

Gary & Bonnie Van Erp Ashley VanSpeybroek

Eric Vehe Nick Voss

Addie Washington Susan Whittaker

Julie Witt

Barb & Carl Wojahn

Bruce Wood Eric Wood Wendy Worner Dale Yerger Andrew Zyla Julia Zyla

LEGACY SOCIETY

Ruth Allaman Anonymous

Don & Meg Arnosti

Kathleen Aust Robert Boelter Crystal Clift

Harriett Crosby
Mike & Deb Curran
Jim & Sue DeYoung

Frances Duritsa Lily Beth Frentz Richard & Connie Glattly

Paulette Huddle

Don Janes & Marilyn Thompson

Betsy Johnston

George & Marilyn Knuteson

Sylvia Marcotte

Jim & Barb McDonell
Joan & Richard Newmark

Lois Norrgard

Jim & Wilda Obey

Sam & Diana Rankin

Jean Roberts Ruth Roberts

Marguerite Schwyzer Steve & Judy Seidmeyer Don & Barbara Shelby

Jane Spence Lydia Steensen Jack Telfer

Roger & Ruby Trapp Mary Ellen Vetter

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^{*}Osprey Wilds Sustainers

Grants

East Central Energy Trust

Ecolab Foundation

Institute For Excellence

Marvin P Verhulst Fdn

MN Department of Education

Natural Resources Conservation Service

Pine County CARES Act Grant

San Francisco Foundation

United Way of Carlton County

In-Kind Donations

Arrow S Farm
Aaron & Jean Humphrey
Ray & Diane Knutson
Joe Sausen
Bryan Wood

Thrivent Financial

John Bachhuber
Anne Hanley & George Skinner
Dennis & Nancy Liebelt
Antoinette Liebelt
Ruby Trapp

Matching Contributions

3M Foundation

Deluxe Corporation

IBM Matching Grants

LPL Financial Foundation

Polaris

Spire Credit Union

TE Connectivity Corporate

Thomson Reuters

United Health Group

Wells Fargo Foundation



In Memory of

Kathy Aust Susan Mithun Duncan Imogen Berchin Janette Nash's mother

Grant Burau Sam Rankin

Mary Clark Amy Smyser's mother Hazel Clark James Sokolwoski

Alden Falk Spike

Marlin Hanson Gene Steele

Robert Johnson Judy Vander Venter

Gale Kunert Joe White
Lawrence & Mary Mans Dorris Wilton

Ray Marcotte

Esther & Bup Mestemacher

In Honor of

Don & Mary Arnosti Osprey Wilds Staff & Volunteers

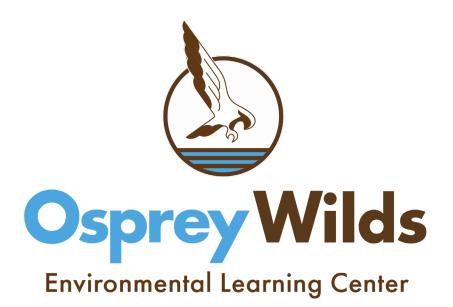
Elisa Colon Ellen Peterson
David Greenberg Phoebe Pittman
Joe Hauge Emily Porter

George Jamison Cameron Prudhomme
Mark & Marci Lewis Sam & Diana Rankin
Mike Link & Katie Crowley Judy Seidmeyer
Savannah Maiers Don & Mary Verbick
Richard Newmark Douglas Wood

Lois Norrgard Julia Zyla

We apologize for any errors or omissions in the lists above. Please email us at development@ospreywilds.org to make a correction.

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OspreyWilds.org











