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I hope this message finds you and your family in good health. Since the publication of last year’s Annual Report, we’ve experienced an entire fiscal year (July 1, 2020 – June 30, 2021) of the effects of COVID-19 at Osprey Wilds, and they have been overwhelming. We saw our program revenue drop by over 90% from pre-pandemic levels, a truly astonishing loss of income that had far-reaching impacts on our organization. Staff dealt with severely reduced hours, expenses were slashed and programs were shuttered. We hosted fewer than 100 K-12 students for residential learning, where normally we host over 4,000 children in an academic year. It was a quiet campus...much too quiet.

Fortunately, though, other sources of revenue helped fill the gaps, including various federal programs and donors like you who stepped up and provided critically needed financial support. Because of the steps we took, special COVID-19 relief funds, and your generosity, we were able to complete our last fiscal year on solid financial footing. We are certainly not out of the woods yet, though, as the impacts of COVID-19 continue to linger on with decreased K-12 school and program enrollments.

We are taking all the steps we can to provide a safe learning environment: all of our instructors are vaccinated, the highest-rated air filters available are in all of our buildings, we’ve enhanced cleaning procedures, installed sneeze guards on our food line, implemented other PPE measures, and continue to follow the most up-to-date CDC and MN Department of Health recommendations. We will continue to remain vigilant and respond to changing conditions and recommendations to ensure we can offer programs and host groups as responsibly as possible. Your safety and health are our first priority.

This was a year unlike any other, but thanks to your support and our innovative, adaptable and committed staff, we are still here, and have been able to make some remarkable advancements and improvements to our campus that you can read about and see in the following pages. Even though you likely weren’t able to spend much time at Osprey Wilds last year, we were still working to deliver our mission and make a difference in people’s lives and for the environment. I’m very proud that we have kept our team intact throughout this period, as we decided early on not to lay off any staff. This allowed us to create new in-person and virtual programs, finding new ways to reach children, families and adults. Some of these programs will live on after the pandemic. I hope you enjoy reading about our successes and what we accomplished together in the following pages. Thank you so very much for your continued support. We would not be here without you. Wishing you good health and hope to see you on campus soon.

In Gratitude,

Bryan Wood
Executive Director
ABOUT US

Osprey Wilds Environmental Learning Center is a private, nonprofit 501(c)(3) residential environmental learning center and conference and retreat facility on Grindstone Lake in Sandstone, Minnesota.

MISSION

To instill a connection and commitment to the environment in people of all communities through experiential learning

VALUES

A healthy planet where all people live in balance with the Earth

OUR CORE VALUES

• We demonstrate respect, care and passion for the earth, all people and all living things.
• We strive for excellence in everything we do through integrity, open communication and teamwork.
• We value, engage and appreciate individuals for their unique contributions.
• We believe in life-long learning through positive shared experiences with the natural world.
• We encourage others to recognize their interconnectedness with the earth through their actions.

LEARN MORE ONLINE
OspreyWilds.org
They say necessity is the mother of invention. That certainly was true for Osprey Wilds and our education programs last fiscal year. When the pandemic began, no longer could we offer the same programs we previously had. Our highly creative and forward-looking staff began creating and offering a wide variety of new programs that reached existing participants in new ways, but more excitingly, connected with many new individuals – community members, K-12 students, families and adults. It was wonderful to see the new connections made through these programs. Even though we were not able to offer most of our regular programs, our staff set about making sure we had many options for people to engage with us and stay connected to the environment.

K-12 PROGRAMS

This includes virtual camps, webinars, and programs offered by Osprey Wilds and Osprey Wilds Charter School Division.

Our K-12 on-site programming includes overnight and day visitors from schools and community groups that visited Osprey Wilds in Sandstone, MN.

Students across Minnesota, and out of state, visited our campus for one-day or multiday field trips. We had two new schools this year.

Osprey Wilds offers scholarships to assist students and schools to visit our campus and participate in our outreach events. Scholarship recipient: Cloquet Area Alternative Education Program

$1170 Awarded in Scholarships
Our Wildlife Outreach programs bring nature and wildlife to students and adults. These programs were offered in-person and virtually.

Osprey Wilds Charter School Division conducts oversight and evaluation of all schools authorized by Osprey Wilds throughout the state.

### WILDLIFE PROGRAMS

- **305** Learners
- **07** Programs

### CHARTER SCHOOL DIVISION

- **9266** Students
- **34** Schools

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<tr>
<th>OW Authorized Schools (2020-21)</th>
<th>Minnesota (2020-21)</th>
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<tr>
<td>9,266 students (34 schools)</td>
<td>872,083 students</td>
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<tr>
<td>63.6 % students eligible for Free or Reduced Price Meal Programs</td>
<td>32.2 % students eligible for Free or Reduced Price Meal Programs</td>
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<tr>
<td>65.1 % American Indian or students of color</td>
<td>36.3 % American Indian or students of color</td>
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<tr>
<td>15.9 % Special education students</td>
<td>16.7 % Special education students</td>
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<tr>
<td>25.4 % English language learners</td>
<td>8.4 % English language learners</td>
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ADULT PROGRAMS

Life-long learning is one of our core values. Our adult programs included Virtual Book Club, Wednesday Webinars, Outdoor Skills Weekend, and Nature Journaling Seminars.

COLLEGE PROGRAMS

We worked with Hamline University to offer eight graduate-level field courses throughout the year.

FAMILY PROGRAMS

Our family programming offers our guests a great way to learn and enjoy the outdoors together. Our family program included Winter Family Weekend.

COMMUNITY PROGRAMS

Our community programs include Picnic Pick Ups, Dinner at the Lake, Thanksgiving Feast, Maple Syrup Days, Creatures of the Night Hike, Harvest Festival, Nature Egg Hunt, Fundraisers, Hiking, Snowshoeing, Cross-Country Skiing, and High Ropes Community Days, and more!

1379 Participants
209 Learners
68 Students
16 Family Learners
One of the silver linings to the pandemic and a quieter campus was that it allowed us to have access to buildings that are normally bustling with participants and activity. This allowed our staff, volunteers and contractors to complete several upgrades, improvements and additions to our campus over the last fiscal year. Many of these were funded through generous donors like yourself. Thanks to your support, we were able to make the following progress:

**NEW MAINTENANCE FACILITY:**
- Completed exterior framing & construction
- Insulated ceiling
- Poured cement foundation and apron
- Finished interior walls

**TRAPP FARM:**
- Constructed 30’ x 72’ hoop house
- Constructed well house
- Timber harvest on hardwood forest for future silvopasture
- Completed livestock fencing consisting of 1,300 fence posts and miles of woven and electric wiring and access gates
- Added access road
- Constructed washstand
- Began first year of vegetable production in hoop house and outside fields and started serving farm produce in our Dining Hall!

**CROSBY LODGE:**
- Re-tiled all remaining dorm rooms
- Installed locally hand-crafted countertops to all bathroom sinks

**SCHWYZER LODGE:**
- Addressed long-standing water seepage issues in basement through new troughs
- Installed energy-efficient on-demand water heater

**STAFF HOUSE:**
- Installed 97% efficient furnace
- Installed two energy-efficient on-demand water heaters

**STEELE FAMILY WETLANDS CABIN:**
- Replaced roof
- Added cinderblocks to foundation
- Began exterior restoration

**GROUNDS:**
- Added Class V gravel to old root cellar to expand parking area
- Improved efficiency of maple syrup operation
STAFF

ADMINISTRATIVE
Bryan Wood, Executive Director
Jill Rudolph, Operations Director
Jim De Young, Development Director
Jolene Palme, Finance Manager
Janette Nash, Front Desk/Receptionist
Jamie Delton, IT Coordinator
Carly Gelderman, Marketing & Communications Coordinator

CHARTER SCHOOL DIVISION
Erin Anderson, Director of Charter School Authorizing
Nalani McCutcheon, Associate Director of Charter School Authorizing
Emily Edstrom Moore, Authorizing Specialist – Academics
Alul Yesak, Compliance Clerk
Addie Washington, Administrative Assistant

EDUCATION
Nadine Meyer Education Director
Mary Dresser, Reservations Coordinator
Ashley Bozman, Fellowship Coordinator
Savannah Maiers, Wildlife Coordinator

ENVIRONMENTAL EDUCATOR FELLOWS
Lydia Berg
Claire Adams
Taryn Brandl
Devin Guilfoyle
Hannah Hernandez
Gwen Hughes

FACILITIES
Ty Johnson, Land & Buildings Manager
Roberta Volk, Lead Housekeeper
Morgan Moris, Housekeeper
Steve Hanna, Groundskeeper

FOOD SERVICE
Amy Smyser, Food Service Manager
Becky Fromm, Lead Cook
Leslie Haupt, Cook

GOVERNING BOARD
Don Arnosti
Heidi Bringman
David Chasson
Chris Crutchfield
Deb Curran, President
Tammy Fleming
Don L. Janes
Kevin McCalib
Steven McNeill, Vice President
Richard Newmark, Secretary
Lois Norrgard
Bill Owens, Treasurer
Susan VanGorden
Don Verbick
# Financial Summary

## Income

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<td>Invested</td>
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<tr>
<td>Individual Contributions</td>
<td>$328,074</td>
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<tr>
<td>Grants</td>
<td>$75,872</td>
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<td>Program Fees</td>
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<td>Merchandise Sales</td>
<td>$14,721</td>
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<td>Misc Income</td>
<td>$18,878</td>
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<td>PPP Forgiveness</td>
<td>$198,664</td>
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<td><strong>Total Income</strong></td>
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## Expense

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<td>Payroll</td>
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<td>Program Services</td>
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<tr>
<td>Restricted Expenses</td>
<td>$165,630</td>
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<td>Loan/Interest</td>
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<td><strong>Total Expense</strong></td>
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**Net Income** $72,699

**Depreciation** $153,478

## Covid Relief Funds:

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<td>PPP #2</td>
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<td>Pine County Cares Grants</td>
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<td>Sick Time Credits</td>
<td>$377</td>
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<td>Employee Retention Credits</td>
<td>$163,553</td>
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As Bryan shared in his introduction to this report, the past year was unlike any before, as COVID-19 had far-reaching impacts on our programs and income. As he also noted, the support of our donors was critical to our success in a difficult year. In the midst of the pervasive gloom of the pandemic, the generosity of the Osprey Wilds community was a consistent ray of light. Again and again throughout the year, we were heartened as more than 400 donors made gifts, many increasing their previous contributions. Following are other highlights of the year:

- COVID-19 required a pivot for the annual fall fundraising event, as Bids for Kids was replaced by Osprey Wilds Virtual Benefit Weekend—a series of video presentations, an online auction, and giving opportunities. The three-day event surpassed the budgeted goal of $26,500, raising $28,301.
- Contributions and volunteer labor have covered nearly the entire cost of the construction of a new maintenance building, including $42,900 given by anonymous donors this fiscal year, along with a bequest of more than $50,000 from the estate of Kathleen Aust.
- Sustainer program membership grew by 30 percent; the contribution total increased by more than 80 percent.
- Nearly 350 donors made unrestricted gifts, supporting the program and operations of Osprey Wilds. Giving topped the $175,000 budgeted for general contributions by nearly $15,000.

In a year when program revenue dropped by more than 90 percent, we relied as never before on contributions. And, in a year when interaction with program participants was scarce, we treasured as never before our ongoing connection with supporters. Your partnership in the mission and work of Osprey Wilds is invaluable. Thank you!

Jim DeYoung
Development Director
$10,000 +

- Estate of Kathleen Aust
- Richard & Constance Glattly
- Donald L. Janes
- Alex Johnston
- George & Marilyn Knuteson
- Richard & Joan Newmark
- Anne Smith

$2,500-$9,999

- Baxter Family Foundation
- Ellison Family Charitable Gift Fund
- Richard & Carol Flint
- Anna Gerenday
- Don & Roxanne Maiers*
- Steve & Susan McNeill*
- Gail & Chris Steele
- Marilyn J Thompson

$1,000-$2,499

- 3M Foundation
- Irene Andersen
- Brett & Diane Arnold
- Don & Meg Arnosti
- Mary & John Bachhuber
- Peggy & Marty Carlson
- Debra & Mike Curran
- Mary Dresser
- Paul Egeland
- Greystone Foundation (Walt McCarthy & Clara Ueland)
- Wayne & Anna Johnson
- Kjolhaug Environmental
- Barbara Mauzy & Frank Voigt
- Mille Lacs Corporate Ventures
- Minneapolis Audubon Society
- Carol Mizuno
- Jim & Wilda Obey
- Bill & Sheri Owens
- Renee Potts Lane
- John & Lynn Stevens
- Robert & Pat Tammen
- Thrivent Financial
- Sue & Don VanGorden
- Don & Mary Verbick
- Mary Ellen Vetter
- Wells Fargo Foundation
- Douglas & Kathy Wood
- Della Young

$500-$999

- Erin Anderson*
- Paige Anderson*
- Carol Arnosti
- Tami Bauers
- Susan & Mark Behrends
- Berthiaume Baker Household
- Harriett Crosby
- Brian & Alena DeYoung*
- Barbara Dunn
- First United Methodist Church of St. Cloud
- Bill Foss
- Michael & Linda Gallagher
- Connie Hart
- Craig & Yvette Hewitt
- Julie & Brian Holly
- Lisa & Paul Jeanetta
- Jo Kendall
- Joe & Deb Kubes
- Lois Kunze
- Brian Larson*
- Charles & Hope Lea
- Becky Lourey*
- Tom & Phyllis Mahan
- Deborah & Ronald McCabe
- Laureen & Kevin McCalib
- Nalani McCutcheon*
- Elizabeth Moran
- Lois Norrgard*
- James & Donna Peter
- Pine County Thunderin’ Toms
- Martha & Robert Porter
- Gene & Nancy Pugh*
- Patricia Rainer*
- Diane & Darryl Sannes
- Timm Stoffel
- Tamarack Habilitation Technologies, Inc. (Carla Doering)
- Marilyn & Lowell Ueland
- United Health Group
- Charles & Catherine VonRueden
- Zakelj Watkins Household

*Osprey Wilds Sustainers
$250-$499

AmazonSmile Foundation
David Arnosti
Jim & Nancy Azarski
Mary Beck*
Jaycie Benton*
Berchin’s A&W Restaurant
Lisa Tracy Bethany
Bill & Beth Blank
Jones Katherine Borst
Judith Brumfield*
Pam Brumfield & Ron Iverson*
Sheri & Chris Camper
Carey Wimmer Household
Peter Carlsen
Mike Clark
Chris Crutchfield
Patricia Cullen
Krista Currie*
Chase Davies
Dan & Laura Delinsky
Deluxe Corporation
Jim & Sue DeYoung*
Daniel & Jeanne Doty
Elaine Duvall*
Rick Fletcher
Steve & Alice Gruber*
Dale E. Hammerschmidt
Patricia & Richard Hapke
Michael & Teresa Hejny*
Paulette Huddle*
Elise & Lee Jamison
Jennifer Kern
Don & Marlyce Lee
Kristen & James Lindberg
Lockwood & Darlene Carlson
Linda Marcotte
William & Candace Marx
Matt & Maddy Masucci*
Judy McConnell
James & Gretchen McCreary
Jill Mithun
Gary & Patty Mondale
Pamela L Nelson*
Polaris
Elizabeth Pomper*
Julianne Ratliff*
Peter Rekow
Miles Sledd*
Dawn Stearns
Thomas Sween
Elaine & Stephen Thrune
John Verbick
Wendy & Seth Webster
Larry & Mary Whitaker
Timothy Whitfeld*
Terry Wilton

$100-$249

Kathy & Mel Aanerud
Nancy Arnosti
Carol & Vaugh Asseltine
David Auchter
Jerry & Donna Bahls
Sara Bergen
Best Rentals, Inc.
William Beyer
Cathy Bjornoos*
Barbara Blechinger
Blom Lininger Household
Les & Sharon Boeckman
Thomas & Catherine Bottern
Loren & Rose Brabec
Bill & Valerie Brass
Peter Brezonik
Heidi Bringman
Becky & Tony Bundschuh
Corrina Carter
John & Barbara Cloues
Raquel Counihan
Kathleen Dedeyn
Larry & Nancy Dolphin
Nilz Dybvig
East Central Energy
Eric & Brenda Eaton
Paul & Barry Ellinger
Clarissa & Craig Ellis-Prudhomme
David Engberg
Ronald & Grace Falk
Barbara Farm
Tim, Noreen & Francis Farrell
Sheldon Finver
Michael & Laurie Fischer
Scott & Lori Forstie
Rodney & Sue Foss
Monte Gomke
Margaret Gongoll
Anna May Goyette
John Graves & Peggy Thompisen
Charlie Greenman
Keel Mason Grymes
Elizabeth Hamit
Anne Hanley & George Skinner
Craig Harich
Wesley Haut
John & Linda Helland
Bob & Marce Hemming
Miriam & James Henrikson
John & Linda Hickman
Ruth Hiland
Jenny Hofer
Lisa & David Holcomb
Barb & John Holm
Charles & Nancy Huber
Shaun G Jamison
Lois King
Jane & Brian Kise
Spencer Knack
Roger Knudson

*Osprey Wilds Sustainers
Dee Kotaska
Koza Family
Otis & Suzanne Kunert
Candace Kyte
Scott & Mary Lagaard
Judy Layzell*
Sharon & Antoni Lewandowski
Mark Lex
Nancy & Dennis Liebelt
Joan Losing
LPL Financial Foundation
Julie Malecha
Carol Mansfield
Sylvia Marcotte
Virginia E May
Sue & Tom McCarthy
Kathy Messerich
Elizabeth Montavon
Moose Lake Brewery
Gwen & Mason Myers
Tanja Nelson
Deb Newton
Northern Pine Riders
Snowmobile Club

Kandace Olson
Manley E. Olson
Beverley Ornes
Laureen Overway
Jason & Jolene Palme
Camelle Parker
Carole J Pederson
JoAnn & George Perdizetz
Vivian Perry
Pfaller Wolforth Household
William & Naomi Pomper
Julie & Norm Riedeman
Carol Ries
Kathy Rosenow
Charles & Carol Rowley
Michelle Rozales
Amber Sausen
Deb & Rick Scheil
Fredericka Schlicker
Katrina Schlicker
David & Sarah Schmidt
Darlene & Glen Scott
Roy & Margaret Sebald
Walt Seibert
Michele Siebenaler
Porter Erin Sindberg
Robert & Elaine Smith
Mick & Nancy Sommer
Southeast Auto
Spire Credit Union
St. Croix River Association
Robert & Barbara Stevens
Carly Sween
TE Connectivity Corporate
Diane Tessari
Thomson Reuters
Tom & Kristine Torborg*
Christine & Ross Velure-Roholt
Marina York
Franklin & Michelene Wells
DW & TM White
Sylvia Winkelman
Bryan & Kat Wood*
Debra & John Zyla

Catherine Ahlin-Halverson
Donna Anderson
Ross Anderson
Cheryl Austin
William Baker
Helen Balme
Maggie Bauer
Joan Betts
Steven & Cynthia Betzler
Gary Blanchard
Ashley Bozman
Sue Breska
Bill Brooks
Bill & Ann Bruins
Sue Carlson
Juliane Chapman
Beverly & Carl Colby

Jean Colby
Richard & Mary Crown
Joseph Curran
Nick Curran
Jim & Mary Daluge
Blue Deliquanti
David & Lila Dingman
Cindy Dogan
Mary Dombrowski
Joel Dunnette
David Eagan
Edward Evans
Chase Evertz
Peter Fleming
Barbara Franklin
Arthur Fry
Toni Fulton
Brian & Regina Garvey
Donna Gau-Jata
Gwenn Gebhard
Lynda Gradert
Roger Green
Julie Greenberg
Victoria Harvey
Cheryl Hastings
Connie Haugen
Leslie Haupt
Robert & Verneil Hede
Holy Trinity 2nd Graders
Richard & Lynn Huebsch
Char B. Husom
Rachel & June Husom
IBM
Jennifer Jensen

*Osprey Wilds Sustainers
$10-$99 Cont.

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<thead>
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<td>Dan Neff</td>
<td>Gerald Stark</td>
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<td>Phyllis Kahn</td>
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LEGACY SOCIETY

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<td>Richard &amp; Connie Glattly</td>
<td>Jean Roberts</td>
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<tr>
<td>Anonymous</td>
<td>Paulette Huddle</td>
<td>Ruth Roberts</td>
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<td>Don &amp; Meg Arnosti</td>
<td>Don Janes &amp; Marilyn Thompson</td>
<td>Marguerite Schwyzler</td>
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<td>Kathleen Aust</td>
<td>Betsy Johnston</td>
<td>Steve &amp; Judy Seidmeyer</td>
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<td>Robert Boelter</td>
<td>George &amp; Marilyn Knuteson</td>
<td>Don &amp; Barbara Shelby</td>
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<td>Crystal Clift</td>
<td>Sylvia Marcotte</td>
<td>Jane Spence</td>
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<td>Harriett Crosby</td>
<td>Jim &amp; Barb McDonell</td>
<td>Lydia Steensen</td>
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<td>Mike &amp; Deb Curran</td>
<td>Joan &amp; Richard Newmark</td>
<td>Jack Telfer</td>
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<td>Jim &amp; Sue DeYoung</td>
<td>Lois Norrgard</td>
<td>Roger &amp; Ruby Trapp</td>
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<td>Frances Duritsa</td>
<td>Jim &amp; Wilda Obey</td>
<td>Mary Ellen Vetter</td>
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<tr>
<td>Lily Beth Frentz</td>
<td>Sam &amp; Diana Rankin</td>
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Natural Resources Conservation Service
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We apologize for any errors or omissions in the lists above. Please email us at development@ospreywilds.org to make a correction.